The Jabra VXi headsets Selling tips



The Jabra VXi Series

The essentials for a good call

The demanding contact center environment calls for cutting edge solutions you can count on, all day, every day. For people working in busy, high-noise contact centers who need headsets with all essential features at an affordable cost, Jabra VXi call center headsets offer a proven solution.

Did you know?

Call center agents consistently rate noise as having the largest negative impact on their productivity.

Source: Jabra Call Centric Study, 2015

Problem:

High noise contact center environments can negatively impact customer service levels without the right supporting technology.

Vision:

Demanding, cost conscious contact centers need to invest in professional headsets to support customer satisfaction but must balance specifications against price. These customers need hardworking, professional headsets that tick all the essential boxes; can combat noise; and are built to survive the rigours of the call center. All at an affordable price.

Solution:

Jabra VXi solutions offer a range of hardworking headsets that combat noise in busy call centers. Advanced noise cancellation enables agents to hold consistently clear calls regardless of background noise, and to enhance customer satisfaction.

How Jabra VXi corded headsets address contact center needs

Questions for your customer	How the Jabra VXi Series helps
Call intensive environments can be noisy. How do you ensure agents can hear and be heard properly?	Most of the VXi corded headsets offer ultra noise cancellation, which virtually eliminates background noise - making consistently clear sounding calls the norm.
With agents and employees on the phone most of their working day, how do you ensure their comfort - and that the headsets will last?	VXi headsets combine real world durability with comfort. Lightweight, comfortable designs stand up to all day, every day use, to support agent comfort and performance. While minimizing downtime for the business.
What connectivity do you need?	Jabra VXi corded headsets include variants for the desk phone (QD) and softphone (USB). QD versions are optimized for contact center use with all leading phone systems. USB versions work with popular UC and softphone applications. Good to know: If Skype for Business certification is needed, consider upselling to the Jabra Biz 2300 or 2400 II.

The Jabra VXi Series corded headsets deliver all the essential features needed by today's customer service agents. With ultra noise cancelling microphones to combat noise, easy installation, and real-world durability, these hardworking headsets are the sensible choice for cost conscious call centers.



QD headsets

Jabra VXi Passport

Durable professional QD corded headset for demanding, noisy call environments



Jabra VXi CC Pro

Professional corded QD headset with superior microphone; optimized for contact center use with all leading phone systems



Jabra VXi UC ProSet

Premium professional QD corded headset with superior microphone; optimized for contact center use with all leading phone systems



USB headsets

Jabra VXi Envoy Office

Affordable professional USB headset for demanding call-intensive environments



Jabra VXi Envoy UC

Professional USB headset with superior microphone for consistently clear communications



Jabra VXi UC ProSet LUX

Premium professional USB headset with superior microphone and visual UC presence indication for consistently clear communications



At-a-glance positioning for other office settings

Jabra VXi V-Series DECT Wireless

Stay connected with affordable everyday wireless headsets. Ideal for the Small Office/Home Office (SOHO) segment. Choice of connectivity including desk phone only, desk phone and softphone, and desk phone, softphone and mobile phone.



Jabra VXi Tria

A professional convertible QD corded headset with multiple wearing styles. Offers choice, comfort and consistently clear communications for those with light call duties such as receptionists.



Choosing the right device

